



Ruby Boot Camp Hosting & Accountability Structure

Your Ruby Boot Camp classes and workshops will consist of 6 classes that meet weekly with a maximum of 5 Distributorships per group. The Ruby Boot Camp group will meet in the home or chosen location of the **Student Host**. The **Student Host** is a distributor who you are connected to organizationally and who meets the minimum qualifications to be a **Student Host**.

Student Host Criteria:

1. Must be a Silver or above pin earner.
2. Must be enrolled for the next Success School.

The **Student Host** will put the 6-week schedule and location in place and play the Ruby Boot Camp instructional videos to learn side-by-side with you. They will collect your weekly homework and any signed agreements that will then be passed on to your **Accountability Coach** (described below).

Student Host Information

Your Student Host Name:	Phone number:	E-mail address:

Your Ruby Boot Camp **Accountability Coach** is a Distributor who pinned Ruby or above and who is connected to you and your **Student Host** organizationally. They will not necessarily attend your Ruby Boot Camp classes, but they will call in weekly to collect your points, listen to your 2-minute packaged story, provide constructive training to help you with communication skills, keep you informed regarding upcoming events/trainings, collect your homework from the Student Host and provide additional third party credibility for your success system activity.

Accountability Coach Criteria:

1. Must be a Ruby or above pin earner.
2. Must have attended the last Success School as Leadership.
3. Must be registered to attend the next Success School.
4. Must be confirmed by your Ruby Boot Camp Overseer.

Accountability Coach Information

Your Accountability Coach Name:	Phone number:	E-mail address:

Your **Ruby Boot Camp Overseer** is the Diamond or above leader that is most closely connected to you and your Student Host organizationally. Their main role is to provide mentorship to your **Accountability Coach** and conduct large group trainings and events as necessary in the organization. They may call in to your group once during your Ruby Boot Camp course to introduce themselves and provide wisdom and experience that will help you build a successful business.

Overseer Information

Your Overseer Name:

Please note: The Ruby Boot Camp students are chosen by the Student Host and Accountability Coach. Ruby Boot Camp is specifically for those Distributors who are very serious about their commitment to build their business to a minimum of the Ruby level. The final attendee list will be decided by the Student Host and Accountability Coach.



6-Week Schedule & Group Roster

Week	Class	Class/Workshop Date/Time	RBC Mixer Date, Time, Location	Live Web Presentation Date., Time, Web Address
1	1 and 2			
2	3 and 4			
3	5 and 6			
4	7 and 8			
5	9 and 10			
6	11 and 12			
Graduation Celebration: Date, Location, Time				

Host / Attendees	ROSTER: Boot Campers	Number of Distributors START	Number of Distributors END	Attending Class Locally or Remotely
Student Host				
Attendee #1				
Attendee #2				
Attendee #3				
Attendee #4				



Criteria and Agreement

Please show your signature to your Accountability Coach so they know you have read and agree to the criteria.

Participation Criteria:

1. Must be registered for the next national Success School before boot camp courses begin and agree to attend the upcoming Success School.
2. Must agree to attend and participate in all workshops and Ruby Boot Camp (RBC) events as scheduled by your Student Host.
3. Must agree to complete and turn in all homework and assignments on time as instructed by your Student Host.
4. Must agree to accumulate 30 points during the 6-week boot camp by introducing a minimum of 30 new prospects to the AdvoCare Success System. See the "point guidelines" below to understand the rules.
5. Must agree to receiving unlimited text messages from your Student Host & Accountability Coach during the 6-week boot camp.
6. We understand that you may experience unforeseen difficulties during the boot camp that may require you to miss a class. If you miss 1 week of classes, your Student Host will evaluate your continued participation for the remainder of the boot camp.
7. Once you attend a Ruby Boot camp, whether you graduate or not, you may NOT participate again.

The Success System:

1. The Success System is the centerpiece of your business.
2. The Success System includes a variety of settings where you introduce a person to AdvoCare using 3rd party credibility. These settings include: 3-way calls, 2-on-1 appointments, Mixers, live web presentations, Distributor trainings, or Business Opportunity Meetings.
3. Third party credibility is when you ask one of your leaders to share their story and message with your prospect.
4. At times, your Distributors will be calling on you to share your story and AdvoCare message with their prospects. In this scenario, you are the leader and bring 3rd party credibility.

Point Guidelines:

1. You accumulate one point when you introduce a NEW frontline person to the Success System.
2. If that NEW person begins to introduce their friends or family to you using the Success System during the boot camp, they will ALSO count as points. Example: Your friend Mary attends a Mixer (1 point) then Mary brings 3 friends to your next Mixer where you are the 3rd party credibility (3 more points).
3. If you have recruited a Distributor prior to this boot camp who has been inactive (or has never been a star leg) you may accumulate points from the new prospects associated within this leg when you use the Success System.
4. You can count a person as a point only if they have NOT previously been in the Success System. They can be at any level in AdvoCare (i.e. prospect, retail customer, Distributor, advisor) as long as they have NEVER been in a Success System setting.
5. A married couple counts as one point even if they attend the Success System at two separate times. The reason for this is because they would enroll as one Distributorship.
6. If you have Distributors from your organization who are also participating in the boot camp, you may NOT count their points as your own.
7. Your points are recorded weekly on a point board that will be displayed each class. You are responsible for recording your own points for the prior week at the beginning of each class. If you neglect to record your points each week, your Student Host will record a "zero" for that week.
8. You will begin recording your points at the beginning of your second class.
9. You will be reporting your final week's points to your Student Host via text/e-mail no later than 7 days following your final class.
10. Your Student Host may decide to reward the one boot camp participant with the most points over 30.

Certificate of Participation vs. Graduation:

1. Certificate of Participation is given to those who attend all of the classes and Success School, complete the worksheets and homework assignments on time.
2. Graduation is awarded to those who attend all of the classes and Success School, complete the worksheets and homework on time, accumulate a minimum of 30 points, and enroll a minimum of 3 new frontline Distributors within the 6-week time frame.

I agree to not record, video tape or replicate in any way, any of the RBC material (including but not limited to printed materials, live teaching or streaming video) that will or may be provided or presented. I understand that AdvoCare may suspend or terminate my Distributorship Agreement by violating these terms.

Signature X _____

I have read this sheet in its entirety and understand all rules and expectations for graduation. I am committing to not only participate but graduate Ruby Boot Camp with the ultimate goal being to build a Ruby organization.

Signature X _____



Point Tracker: Minimum of 30

Track your points by recording the date of when a person enters the Success System. Continue to record their progress from prospect to advisor during the boot camp by checking the appropriate box.

Name	Phone Number	Date/Type of SS	P	C	D	A
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SS = Success System P = Prospect C = Customer D = Distributor A = Advisor



Mindset Agreement

Please initial each item that you choose to agree with during the Ruby Boot Camp and show your Student Host so they are aware of your agreement and can share your commitment with your Accountability Coach.

- 1. Today, I choose to quit allowing other people to control my thoughts. I refuse to be affected by negative people. Therefore, I will choose to spend my free time with positive people.
- 2. Today, I choose to stop blaming others for my problems. I will never use other people as an excuse as to why I cannot be successful. I will stop giving my problems to other people to solve.
- 3. Today, I choose to quit being victimized by the media and other propaganda. It only matters what I know and in whom I already trust.
- 4. Today, I choose to control my own destiny. Nobody else pays my bills or has the responsibility to care for myself or my family. Therefore, I take responsibility for my own future.
- 5. Today, I choose to cast away fear completely. Fear is unbelief. I BELIEVE. Therefore, there is no room for fear in my life.
- 6. Today, I choose to stop complaining. I even choose to stop complaining about those who complain. If I complain, I remain. Therefore, I choose to be grateful in my conversations, but most importantly, in my thoughts.
- 7. Today, I choose to take the words “frustrated” and “can’t” out of my vocabulary. Both of those words reveal a false perception that I am powerless. I choose to shift my energy away from those things I cannot change and toward people and situations that I can change.
- 8. Today, I choose to be patient with people and treat them with honor and love. I choose this for all people around me, including myself, regardless of their past or my past or even how they treat me. I choose to see the good and success in myself and in others without evidence of deserving it.
- 9. Today, I choose to forgive all those who have hurt me in the past and all those who will disappoint me in the future. I even forgive those who deny hurting me or do not know they’ve hurt me. I understand that offense is an enemy to my destiny and will steal my success and peace. I have a forgiving and humble heart. I refuse to gossip or “vent” to other people.
- 10. Today, I choose to be decisive about my future and act upon that decision daily. I have made up my mind about what I want for my life, and I refuse to be passive about my future. I am a person of action. The centerpiece of my action is serving others. My highest call as a leader is to serve others.

I choose to adopt these 10 principles and give my Student Host & Accountability Coach permission to personally redirect my attention back to any of these areas that he/she notices I may be struggling with during the boot camp.

Signature X _____