



# Business Activity Planner

Activity for Pay Period \_\_\_\_\_ and ending \_\_\_\_\_

<b>Prospects</b> Current list + Plan (where/when) to make new contacts		<b>Customers</b> Follow up • Help them to get results • Ask them WHO DO YOU KNOW?		<b>Distributors</b> Follow up • Work their market • Help get them to 40% Discount		<b>Build Depth</b> Advisors (all levels) who want help NOW		<b>Business Builders</b> to Support, Recognize, Challenge, etc.	
1		1		1		1		1	
2		2		2		2		2	
3		3		3		3		3	
4		4		4		4		4	
5		5		5		5		5	
6		6		6		6		6	
7		7		7		7		7	
8		8		8		8		8	
9		9		9		9		9	
10		10		10		10		10	
11		11		11		11		11	
12		12		12		12		12	
13		13		13		13		13	